



**REPUBLIC OF KENYA**  
**MINISTRY OF LANDS, PUBLIC WORKS, HOUSING AND URBAN DEVELOPMENT**  
**State Department for Housing and Urban Development**

**ADDENDUM I**  
**TENDER CLARIFICATIONS**  
**PROPOSED MANUFACTURE AND DELIVERY OF MEDIUM & LOW VOLTAGE**  
**SWITCHBOARDS & DISTRIBUTION BOARDS FOR THE AFFORDABLE HOUSING**  
**PROGRAM UNDER FRAMEWORK AGREEMENT**  
**TENDER NO. SDHUD/784/SPPM/004/2025-26**

This is in reference to tenders' advertisement appearing in MyGov on 31<sup>st</sup> March, 2026 and a pre-bid conference held on 14<sup>th</sup> April, 2026.

S/NO	CLARIFICATIONS	RESPONSE
1.	<p>For MV and LV switchboards, we have managed to download detailed BOQs. Do we have design drawings uploaded anywhere on the portal?</p> <p>Single-line diagrams from the previous tender We understand this tender was previously issued and subsequently re-tendered. Could you confirm whether the single-line diagrams from the previous tender remain valid for this current tender? This is critical for both design and pricing purposes</p> <p>Single line diagram</p> <p>Design basis: please confirm whether the single line diagram (SLDs) provided in the previous tender remain the official and valid design for the revised tender document</p>	<p>Please use the SLD provided in the link <a href="https://housingandurban.go.ke/wp-content/uploads/2026/04/PROPOSED-AHP-SMDBs-SINGLE-LINE-DIAGRAMS-Rev-1.pdf">https://housingandurban.go.ke/wp-content/uploads/2026/04/PROPOSED-AHP-SMDBs-SINGLE-LINE-DIAGRAMS-Rev-1.pdf</a></p>
2.	<p>Partition walls and form of separation If the same line diagrams will be used, could you Clarify the issue of partition walls, the single-line diagram shows four electric meters sharing one partition wall, which will result in high costs</p>	<p>Bidders are advised to <b>adhere strictly to the specifications and BOQ descriptions</b> as provided in the tender documents.</p> <p>The single-line diagrams are <b>indicative in nature</b> and do not override the detailed requirements outlined in the specifications and BOQ. Accordingly, the design and provision of partition and meter separation shall be executed <b>as per the tender specifications</b>, and bidders are expected to factor this into their pricing.</p>

3.	Indoor or outdoor installation Could you confirm whether the low-voltage switch-gear is intended for indoor or outdoor installation? This directly affects the enclosure rating, material specification, and cost.	Refer to item: 1.01 and 2.01 of the BoQ
4.	Approved manufacturers list The technical compliance checklist under Item 2.2 requires all major components to be sourced from approved manufacturers, yet the tender document does not include an approved brands list. Could the Procuring Entity confirm whether such a list exists, and if so, provide it to all tenderers?	This has been amended to read : All major components Externally sourced
5.	Test reports: individual components or complete assembly? Regarding type test report requirements, could you clarify whether test reports are required for each individual component separately, or whether a type test certificate for the complete assembled switchboard is what is required?	The test reports are required for both individual components and for complete assembled switchboard
6.	Acceptance of nearest standard IEC ratings The tender specifies LV board ratings of 800A, 630A, 200A, 160A, 100A, and 80A. Could you confirm whether tenderers may offer the nearest standard IEC rating above the specified value, provided it fully meets or exceeds all technical requirements?	This is acceptable, indicate the proposed rating
7.	The above subject matter refers. We noted that license requirements are different from the original tender notices. The tender documents state that it is mandatory to have class A1 and NCA2. Kindly assist in clarifying if EPRA class B and NCA 4 suffice for electrical installations and as per the law requirements for this type of installations. Could this have been a typing error considering some aspects of the documents refer to supply of lifts instead of eg street lights	Bidders are to adhere to the mandatory requirements as set out in MR10  There is no mention of Lifts or any typing error on the LV board document
8.	Percentage of local content  What is the minimum percentage of local content required for a board to be classified as “locally manufactured”? Does the client define “assemble” (putting imported kits together) different from “manufacturing” (fabricating enclosures and bus bars locally) in terms of technical scoring.	Once the goods / product is produced in Kenya, its considered local content.  This also applies to labour used to produce the products.
9.	10 years’ maintenance components obsolescence  If a specific breaker model becomes obsolete in year 5 will the client allow the technical “equivalence” upgrades without a formal contract variation, provided the boards footprint and rating remain	Where parts become obsolete or new technology is introduced, The Bidder is encouraged to propose a replacement given there is no formal variation to the contract

	unchanged?	
10.	<p>Design approval phase</p> <p>If the manufacturer is expected to provide the designs, will there be a one-time design approval phase for the entire 10 years' framework or must drawings be submitted and approved for every individual call off?</p>	<p>The drawings will be provided on site to site basis during the call offs</p> <p>Refer to item 1.1.3 part B of the specifications</p>
11.	<p>The successful bidder is required to pay for the trip for due diligence. At what stage will this be: Is after award or before award? If before award, will the costs be reimbursed if the bidder is not eventually successful.</p>	<p>The bidder is not required to pay for the Due Diligence</p>
12.	<p>In case of JV partners, will all the JV partners be required to have same qualifications even if one JV partner is a financier</p>	<p>Joint Venture partners are <b>not required to hold identical qualifications</b>. However, the JV shall collectively demonstrate compliance with the tender requirements, and each partner shall provide documentation relevant to its role in the JV.</p> <p>The lead bidder shall be the manufacturer</p>
13.	<p>We note that the Tender Data Sheet currently limits Joint Venture (JV) membership to two entities: The Manufacturer and the Local Installer.</p> <p>In global practice, projects of this magnitude require manufacturers to collaborate closely with financial and investment partners. These partners typically require a formal, significant role within the JV to safeguard their capital and ensure project delivery. The current two-member limit effectively excludes these critical partners, thereby restricting a manufacturer's ability to secure necessary funding and participate in the tender.</p> <p>We respectfully request an amendment to allow more than two (2) JV members. This change will accommodate financial institutions and investment partners, ensuring greater financial robustness and the successful execution of the project.</p> <p>Kindly consider increasing the maximum number of Joint Venture partners allowed in the tender from Two to Three partners.</p>	<p>The Bid shall allow for <b>up to three (3) Joint Venture (JV) partners</b>.</p> <p>However, bidders are advised that the <b>local installer is not required to form part of the Joint Venture</b> and may instead be engaged as a <b>subcontractor to the lead manufacturer</b>, provided all specified qualification and regulatory requirements are met.</p>
14.	<p>Are the tenders specific for manufacturers or authorized resellers / distributors ?</p>	<p>This is a <b>manufacturer-led bid</b>, with local installers engaged as subcontractors. A single manufacturer <b>shall not support more than one bidder within the same category</b>. Where a manufacturer is found to be participating in multiple bids under the same category, <b>all such bids</b></p>

		<b>associated with that manufacturer will be disqualified and deemed non-responsive.</b> Bidders are therefore required to ensure exclusivity of manufacturer representation within their respective submissions to maintain compliance with the tender requirements
15.	<p>Kindly requesting the procurement entity to consider the extension of tender submission deadline by another 14 day (2 weeks).</p> <p>Will there be an extension of time since the Pre-bid meeting has taken place two weeks after advertisement of the tender and only two weeks are remaining to the deadline of tender submission? This remaining time is not sufficient to prepare responsive bids.</p> <p>Given that several clarification questions remain unanswered; can we expect an extension of the submission deadline? Please clarify the revised timeline</p> <p>We request for 4 weeks' extension</p> <p>We request for 21 days' extension</p> <p>The Borehole Tenders have a Tender deadline submission date of 28th April and Tender opening date of 30th April 2026. Is this a discrepancy?</p>	<p>The tender closing date has been extended for <b>30<sup>th</sup> April, 2026 at 9.00 a.m.</b> to <b>14<sup>th</sup> May, 2026 at 9.00 a.m.</b></p>
16.	<p>The submission is Physical copies</p> <p>Can We also submit online, or only physical copies are approved</p>	<p>Bidders are required to submit their tenders in the physical format specified in the tender documents. Kindly note that the BOQs forms part of the tender documents and should be duly completed and submitted in the prescribed manner.</p> <p>Refer to the tender document ITT 25.1 Page 32 of the tender document</p>
17.	<p>We seek clarification regarding the Technical Evaluation Criteria which requires bidders to provide a "List of Clients in the last 5 years," "Reference contact details," and copies of "LPOs, Contracts, and Completion Certificates" for each project.</p> <p>All major manufacturers operate under strict compliance with the Global Data Protection LAws and the Kenya Data Protection Act (DPA) 2019. Their</p>	<p>All information submitted shall be</p>

	<p>agreements with private sector clients include non-disclosure clauses and data privacy policies that prohibit the sharing of third-party personal data (such as contract values, direct contact person names and phone numbers) or sensitive commercial contract details without explicit prior consent from said clients.</p> <p>In light of this, we request clarification on the following:</p> <ol style="list-style-type: none"> <li>1. How does the State Department intend to deal with bidders who strictly adhere to the data protection laws and internal company policies does not allow them to disclose client details?</li> <li>2. How does the State Department intend to guarantee the protection of this third-party data once submitted, in line with its obligations as a "Data Controller" under the DPA?</li> </ol> <p>Strict adherence to data privacy is a mandatory legal requirement for many organizations. We wish to ensure that our commitment to the DP Laws does not lead to our bid being declared non-responsive or failing the technical evaluation for "missing information."</p>	<p>handled in accordance with the <b>applicable laws and government procedures</b>, including the Data Protection Act, 2019, for purposes strictly related to tender evaluation and contract award.</p> <p>Compliance with data privacy obligations will be taken into account; however, bidders must still provide <b>adequate evidence</b> to demonstrate compliance with the evaluation requirements. Failure to provide sufficient evidence may lead to non-responsiveness.</p>
18.	<p>Under specific and ongoing experience – technical evaluation criteria</p> <p>The tender requirement states for provision of ongoing orders supplied in the last 3 years. We find this requirement contradictory as 3 years is a long time to have an ongoing project and also is similar to the completed orders of sets supplied in the last 3 years. Please clarify on this requirement and provide more details on the same.</p>	<p>Bidders are required to submit evidence of <b>ongoing or recently active projects/orders</b>,</p> <p>Item 7 is changed to read as follows: <b>Ongoing Orders</b></p> <p><b>NB: Attach either LPO, Delivery Notes, Letter of Award, Orders, Contract and / or Recommendation from the Client for EACH project / order.</b></p> <p>Bidders are required to submit evidence of <b>ongoing or recently active projects/orders</b>, regardless of start date, to demonstrate current capacity. This requirement is not intended to duplicate completed experience but to complement it by confirming that the bidder is <b>presently executing similar works</b>.</p>
19.	<p>How will you guarantee payments to the manufacturers? Will the State Department for Housing &amp; Urban Development be issuing Letter of Credits</p>	<p>Payment shall be made in accordance with the <b>contract terms and conditions</b> set out in the tender</p>

	(LCs) to the winning bidders?	documents and the eventual contract. Any specific payment security instruments, including Letters of Credit, shall apply only where expressly provided for in the contract documents.
20.	Request to SDHUD on the tender documents: Kindly consider increasing the number of JV partners to at least three (3) members	The Bid shall allow for <b>up to three (3) Joint Venture (JV) partners</b> . However, bidders are advised that the <b>local installer is not required to form part of the Joint Venture</b> and may instead be engaged as a <b>subcontractor to the lead manufacturer</b> , provided all specified qualification and regulatory requirements are met.
21.	For experiences, does it mean if we provide less contracts but the margin is more than 20million okay? What happens if you dont have the five experiences,(contracts) but the few we have are way much more than the 20,000,000 value required	Bidders must comply with the <b>specific experience requirements</b> as stated in the tender documents.
22.	Does the ministry give any written contract documents to bidders?	The Procuring Entity shall issue a written contract to the successful bidders as provided for in the tender document.
23.	<p>Also considering we had bought tender security documents from the banks previously for these tenders and these tenders have since been cancelled and retendered, could we get an addendum or letter stating that these are re-advertisements? This will enable suppliers/tenderers to use the same bank tender security issued on Egp portal</p> <p>I refer to the tender initially advertised under the e-Government Procurement (eGP) system, which has since been revised to a manual submission process with a different tender number.</p> <p>I wish to kindly request the issuance of an official addendum to formally communicate the changes in the tender number, bid security amount as well as tender number This addendum will enable us to present the same to our bankers for the processing and issuance of new bid securities aligned with the revised tender details.</p> <p>As we had already initiated the preparation of bid securities based on the earlier advertisement</p>	<p>This is a different tender from the previous ones advertised in the e-GP system. Bidders were informed that the tenders will be re-advertised.</p> <p><b>See link</b></p> <p><a href="https://housingandurban.go.ke/wp-content/uploads/2026/02/CANCELLED-INTERNATIONAL-COMPETITIVE-BIDDING-33x3-1.pdf">https://housingandurban.go.ke/wp-content/uploads/2026/02/CANCELLED-INTERNATIONAL-COMPETITIVE-BIDDING-33x3-1.pdf</a></p>
24.	Under Experience in the Technical Evaluation bidders are expected to attach Notarized Evidence of Completed Orders, Deliveries, Recommendation	The requirement for <b>notarized evidence of Completed Orders, Deliveries, Recommendation Letters</b>

	Letters & Company Portfolio.  Would it be acceptable if we provide audited evidence instead of notarized documents? The audit company is the one who audited the financial reports.	<b>&amp; Company Portfolio has been expunged</b> .
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All the other conditions remain the same.

**Head Supply Chain Management Services  
For: The Principal Secretary  
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State Department for Housing and Urban Development.  
P.O. Box 30119 -00100 NAIROBI, KENYA**

**Dated 23<sup>rd</sup> April, 2026**

